



US Army Corps  
of Engineers®

**2024**  
**INDUSTRY**  
**DAY** **20 FEB 21**  
TUES. WED.  
**MEMPHIS-TN**  
**RENASANT CONVENTION CENTER**



 **U.S. ARMY**  
**BUILDING STRONG**

# MISSISSIPPI VALLEY DIVISION

## THE MISSISSIPPI RIVER & TRIBUTARIES PROJECT (MR&T)

Authorized by the 1928 Flood Control Act. In the wake of the devastating 1927 flood, it was deemed necessary to put into place a comprehensive, unified system of public works within the lower Mississippi Valley that would provide unprecedented flood risk management and an equally efficient navigation channel. Major features include Channel Improvement and Stabilization, Floodways, Levees/Floodwalls, and Tributary Basin Improvements that work together to provide flood risk management, navigation, and foster environmental protection and enhancement.

## NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

The Navigation and Ecosystem Sustainability Program (NESP) was authorized by Congress in 2007 with the goal of long-term sustainability of the navigation and ecosystem uses on the Nationally-significant Upper Mississippi River. Funding to advance projects into construction was first received as part of the 2022 Bi-Partisan Infrastructure Law and continued through fiscal year 2022 and 2023 Congressionally Directed Spending and USACE Work Plan. The program continues to advance planning, design, and construction for priority navigation and ecosystem projects on the Upper Mississippi and Illinois Rivers.

### MR&T

**A WISE INVESTMENT** \$\$\$

**4.5 Million People Protected**

**\$224.4 Billion in Flood Damages Prevented** in 2022

**\$2.7 Trillion in Flood Damages Prevented, Since 1928**

 **saves** Americans **\$131** for **Every Dollar** Invested

### THE MR&T PROTECTS COMMERCE

**4,364 Miles of Highways** (Major Sections of Interstates 10, 20, 40, 55 and 57)

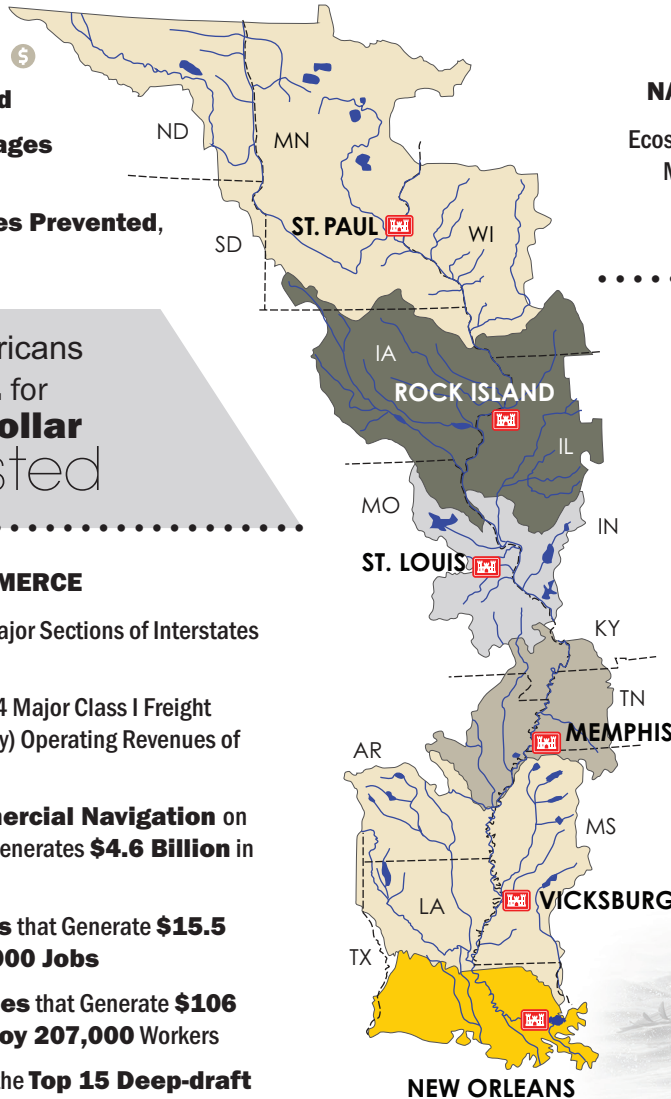
**2,364 Miles of Rail** Used by 4 Major Class I Freight Carriers with Combined (nationally) Operating Revenues of **\$50 Billion Annually**

Infrastructure Supporting **Commercial Navigation** on the Lower Mississippi River that Generates **\$4.6 Billion in Revenues & 18,700 Jobs**

**Tourism & Travel Industries** that Generate **\$15.5 Billion** in Expenditures & **190,000 Jobs**

**563 Manufacturing Facilities** that Generate **\$106 Billion** in Revenues & **Employ 207,000 Workers**

Infrastructure Supporting four of the **Top 15 Deep-draft Ports** The **2nd Largest Port** (Port of South Louisiana 225 Million Tons in FY2021)



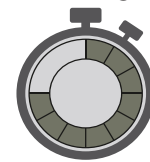
### NESP

#### THE COMBINATION OF ECOSYSTEM AND NAVIGATION IN A SINGLE USACE PROGRAM

Ecosystem Projects Include Fish Passage (Locks 4, 8, 22, Mel Price), Island Building, Water Level Management, Floodplain Restoration, Backwater Restoration, and Shoreline Protection Among Others

The Seven Authorized **1200' Lock Chambers** at Locks 20-25 on the Mississippi River and Lagrange and Peoria on the Illinois River will

**reduces LOCKAGE TIMES** from an average of **2.5 hours** to **45 min. per LOCKAGE**



The **NESP Locks Provide** Link to Exporting Greater Than **60%** of the **Nation's Corn & Soybean Products** to the World Markets

**2.7 Million Acres** of Bottomland Forest Islands, Backwaters, Side Channels And Wetlands

**Home to 25% of North America's Fish Species** | The first priority fish passage structure is located at Lock and Dam 22

**Flyway for 40% of North America's Migratory Waterfowl and Shorebirds**



\*Information courtesy of the following publications: \*1 Economic profile of the Lower Mississippi River, Final Report Feb. 2014 (Industrial Economics Inc.)

2 Data sources include the latest available data from the National Levee Database for Levees and Leveed Areas and Infrastructure Data from FEMA HSPGOLD 2015

### THE MR&T PROTECTS AGRICULTURE

**22.5 Million Acres of Cropland** Value **\$51 Billion** Generate **\$8.7 Billion in Agricultural Revenue** Annually & **Employ 56,000 People**

**53,525 Farms** with an Average of **422 Acres** per Farm Lie within the **Lower Mississippi River Corridor** & are **Protected by MR&T Levees** MR&T Levees **Protect** Lands Producing **133 Million Bushels of Rice** Annually, or **67%** of the **Total Rice Produced in the United States**



# WELCOME



**Brigadier General Kimberly A. Peeples** assumed command of the Mississippi Valley Division (MVD), U.S. Army Corps of Engineers on July 12, 2023. As the senior military officer, she oversees water resources engineering solutions in a 370,000-square-mile area from Canada to the Gulf of Mexico. Peeples previously served as Commander of the Great Lakes and Ohio Rivers Division. With a strong educational background and numerous awards, she is committed to strengthening national security and infrastructure resilience.

I'm Brigadier Kimberly A. Peeples, commanding general of the Mississippi Valley Division, headquartered in Vicksburg, Miss., which consists of six independent districts that cover the entire length of the Mississippi River from St. Paul, Minn., to New Orleans, La.

It is with pleasure I welcome you to this year's Regional Industry Day. I understand the importance of building strong relationships between the Corps and private sector and this event provides that opportunity. This space enables collaboration to support and advance shared goals.

The Corps relies heavily on our industry partners to provide the tools and technologies we need to succeed in an ever-changing global landscape. That's why these types of events are important. I encourage you to take advantage of the networking opportunities throughout the event. I would like to emphasize the importance of communication. We are here to listen! Thanks in advance for actively participating in this event. We look forward to hearing your ideas and deepening our relationships.

I am confident this year's event will be successful. I anticipate seeing the impact of our collaboration in the months and years to come. I want to thank each of you for joining us and for your commitment to the U.S. Army Corps of Engineers.

A handwritten signature in black ink, appearing to read "Kimberly A. Peeples".



# FEBRUARY 20, 2024

## MEMPHIS DISTRICT BUSINESS INDUSTRY DAY

10:30-12:00 noon

**Registration Check-In/Name Tag Pick Up**

*Riverfront Lobby Adjacent to Meeting Rooms 1&2*

### PLENARY SESSION 1

**Moderator/Emcee** • LTC Collin Jones • *Deputy District Commander*

*Location: Riverfront Rooms 1 and 2 - Main*

12:30 PM

**National Anthem** • *(Pre-Recorded – LeAnn Rimes)*

12:35 - 1:00 PM

**Welcome and Overview-District Mission/Role** • COL Brian Sawser • *District Commander*

1:00 - 1:30 PM

**Contractor Open Intros** • COL Brian Sawser • *District Commander* & Sherrie Cordi • *MVM Small Business Deputy*

### PLENARY SESSION 2 | NETWORKING\*

2:00 – 5:00 PM

**Open Networking with Program Managers • Contracting Reps • Other Agencies**

*Location: Lobby and Common Areas adjacent to Riverfront Rooms 1 through 5 and in Riverfront Rooms 3, 4, and 5*

\*2:30 – 3:30 PM

**Memphis District Contractor/Government Panel Discussion**

*Riverfront Rooms 1 and 2 - Main*

**\*Panel Q&A Session with USACE Contracting • Small Business • Program Managers • and Construction Rep.**

**Panel Emcee** – Donny Davidson, *Deputy District Engineer for Programs and Project Management*

**Memphis District Panel Representatives**

Priscilla Sweeney, *Chief of Contracting Office*

Sherrie Cordi, *Small Business Deputy*

Samantha Harper, *Construction Representative • Wynne Area Office Area Engineer*

4:00 – 5:00 PM

**Mississippi Valley Division Regional Industry Day (Wednesday) Pre-Registration/Name Tag Pick Up**

*Riverfront Lobby Adjacent to Meeting Rooms 1&2*

**Additional Agencies Participating:**

U.S. Congressman Cohen (TN-09) • *Representative*

City of Memphis • *Representative*

TN Small Business Administration

APEX Accelerators

# FEBRUARY 21, 2024

# MISSISSIPPI VALLEY DIVISION REGIONAL INDUSTRY DAY

**7:30- 9:00 AM**

**Registration Check-In/Name Tag Pick Up**

*Riverfront Lobby Adjacent to Meeting Rooms 1&2*

## MORNING PLENARY SESSION 1

**Morning Session Emcee** • COL Brian Sawser • *Memphis District Commander*

*Location: Riverfront Rooms 1 and 2 - Main*

**9:00 AM**

**Welcome** • COL Brian Sawser • *District Commander*

**National Anthem** (*Pre-Recorded – LeAnn Rimes*)

**9:10 – 9:25 AM**

**Welcome • Partnering in Action/Committed to Partnering**

Brigadier General Kimberly Peebles • *Commanding General, Mississippi Valley Division*

**9:25 – 9:50 AM**

**Civil Works Program Overview**

Mr. Jim Bodron • *Senior Executive Service, Programs Director, Mississippi Valley Division*

**9:50 – 10:00 AM**

## BREAK FOR ALL

**10:00 – 11:00 AM**

### MISSISSIPPI VALLEY DIVISION ACQUISITION PANEL

*Location: Riverfront Rooms 1 and 2 - Main*

**Panel Emcee**

Wendell Norman, *MVD Regional Contracting Chief*

**Panel Representatives**

Denver Heath, *Senior Executive Service, Director of Contracting*

Liz Walker, *HQ Small Business*

Anna Prestwood, *MVD Programs Chief*

Stuart Waits, *MVN Chief Construction*

Henry Dulaney, *MVK Engineering and Construction Division Chief*

**Panel Topics**

**Hot Topics in Acquisition**

**Doing Business with the US Army Corps of Engineers**

**Partnering on Market Research**

**Partnering on Construction Projects**

# FEBRUARY 21, 2024

## MISSISSIPPI VALLEY DIVISION REGIONAL INDUSTRY DAY

1100 – 1230 PM

Morning Wrap Up with Open Networking with MVD District Project Managers/Contracting Offices with Open Lunch  
*Location: Lobby and Common Areas adjacent to Riverfront Rooms 1 through 5*

### AFTERNOON SESSION – PLENARY 2

#### District Presentations, Breakouts and Open Networking

*Location: Riverfront Room 3*

\*12:30 – 3:00 PM

#### District Small Business Presentations (20 minutes each with time for questions/breaks)

*Location: Riverfront Rooms 1 and 2 - Main*

3:30 – 4:30 PM

### VARIOUS BREAKOUT SESSIONS

#### BREAKOUT 1

Mississippi River & Tributaries (MR&T) Program • Lower Three (Memphis, New Orleans, and Vicksburg Districts)  
Overview of MR&T Program Centered on Lower 3 Districts

*Location: Riverfront Room 3*

#### BREAKOUT 2

Navigation & Ecosystem Sustainability Program (NESP) • Overview of NESP Centered on Upper 3 Districts  
(St. Louis, Rock Island, and St. Paul Districts)

*Location: Riverfront Room 4*

#### BREAKOUT 3

Small Business Track – Focus on Small Business training • How To Register as a Small Business  
8A Requirements • ETC.

*Location: Riverfront Room 5*

1:00 – 5:00 PM

#### OPEN NETWORKING

*Location: Lobby and Common Areas adjacent to Riverfront Rooms 1 through 5*

5:00 PM

#### CLOSING/CONCLUDE MISSISSIPPI VALLEY DIVISION INDUSTRY DAY

COL Brian Sawser, *Memphis District Commander*

*Location: Riverfront Rooms 1 and 2 - Main*

#### FOR INFORMATION ON THE USACE DISTRICT PORTFOLIOS FOR FISCAL YEAR 2024 CONTACT:

##### MVD - MISSISSIPPI VALLEY DIVISION

Wendell Norman - *Regional Contracting Chief*  
601-634-5754 | [Wendell.N.Norman@usace.army.mil](mailto:Wendell.N.Norman@usace.army.mil)

Marlan Snodgrass - *Assistant Director, Small Business Programs*  
202-815-1681 | [Marlan.A.Snodgrass@usace.army.mil](mailto:Marlan.A.Snodgrass@usace.army.mil)

##### MVK - VICKSBURG DISTRICT

Contracting - 601-631-5837 | [cemvk-ct@usace.army.mil](mailto:cemvk-ct@usace.army.mil)  
Small Business - 601-631-5951 | [SBO-MVK@usace.army.mil](mailto:SBO-MVK@usace.army.mil)

##### MVM - MEMPHIS DISTRICT

Contracting - 901-544-3117 | [priscilla.g.sweeney@usace.army.mil](mailto:priscilla.g.sweeney@usace.army.mil)  
Small Business - 901-544-4520 | [sherrie.cordi@usace.army.mil](mailto:sherrie.cordi@usace.army.mil)

# FEBRUARY 20-21, 2024 MISSISSIPPI VALLEY DIVISION REGIONAL INDUSTRY DAY



**BG KIMBERLY A. PEEPLES**  
Commanding General,  
Mississippi Valley Division



**COL JEREMIAH GIPSON**  
Deputy Commander,  
Mississippi Valley Division



**MR. JAMES A. BODRON, PE.**  
Senior Executive Service,  
Director, Programs Directorate



**DR. BETH C. FLEMING**  
Senior Executive Services, Director,  
Regional Business Directorate



**COL JESSE T. CURRY**  
Commander,  
Rock Island District



**COL CULLEN A. JONES**  
Commander,  
New Orleans District



**COL CHRISTOPHER D. KLEIN**  
Commander,  
Vicksburg District



**COL ANDY J. PANNIER**  
Commander,  
St. Louis District



**COL BRIAN D. SAWSER**  
Commander,  
Memphis District



**LTC ROBERT T. WILKINS**  
Deputy Commander,  
St. Paul District



**MR. DENVER HEATH**  
Senior Executive Service,  
Director of Contracting,  
USACE Headquarters



**MS. ELIZABETH A. WALKER**  
Director of Small Business,  
USACE Headquarters

## FOR INFORMATION ON THE USACE DISTRICT PORTFOLIOS FOR FISCAL YEAR 2024 CONTACT:

### MVN - NEW ORLEANS DISTRICT

Contracting - 504-862-2874 | [cynthia.m.hall@usace.army.mil](mailto:cynthia.m.hall@usace.army.mil)  
Small Business - 504-862-2627 | [david.willis@usace.army.mil](mailto:david.willis@usace.army.mil)

### MVP - ST. PAUL DISTRICT

Contracting - 651-290-5414 | [MVPCT@usace.army.mil](mailto:MVPCT@usace.army.mil)  
Small Business - 651-290-5723 | [SBO-MVP@usace.army.mil](mailto:SBO-MVP@usace.army.mil)

### MVR - ROCK ISLAND DISTRICT

Contracting - 309-794-5628 | [cemvr-ct-web@usace.army.mil](mailto:cemvr-ct-web@usace.army.mil)  
Small Business - 309-794-5205 | [troy.a.robbins@usace.army.mil](mailto:troy.a.robbins@usace.army.mil)

### MVS - ST. LOUIS DISTRICT

Contracting: 314-331-8500 | [aaron.l.sanford@usace.army.mil](mailto:aaron.l.sanford@usace.army.mil)  
Small Business: 314-331-8181 | [kelsey.m.daniels@usace.army.mil](mailto:kelsey.m.daniels@usace.army.mil)



**MISSISSIPPI VALLEY DIVISION WEBSITE:**

[www.mvd.usace.army.mil/business-With-US/Contracting/](http://www.mvd.usace.army.mil/business-With-US/Contracting/)